

Maryland Participating Addendum BPO No. 001B9400436 for adoption of Sourcewell Contract 032119-JDC.

Please note, Maryland discounts are reduced by 1% from Sourcewell standard discounts to cover Maryland's 1% administrative fee.

[Sourcewell](#)

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| Contract Number: | 001B9400436 |
| Contract Period: | May 14, 2021 – May 13, 2023 |
| Eligibility: | <p>Sourcewell cooperative members; state and local governments, public and private accredited schools, as well as public serving non-profit agencies.</p> <p>Sourcewell Member Search</p> <p>Join Sourcewell</p> |

Quotes and Purchase Orders:

Contact your local [John Deere Dealer](#) for quote assistance.

Customer purchase orders are issued to the quote provider and must reference the contract name and number.

Contract Details

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| Quotes | Quotes are valid for 30 days from the creation date. |
| Allied (non-Deere) | <p>Allowed, can only be sold with a contract item.</p> <p>Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> |

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| Special Delivery Obligations | FOB Destination, Freight Prepaid and Added. Factory to dealer freight and dealer to customer freight are quoted and invoiced to the customer. | | | | | | |
| Fees | Dealer quotes; non-factory items, installs, Pre-Delivery Inspection, and local delivery. Dealer provides customer walk around at time of delivery free of charge. | | | | | | |
| Financing | <p>A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made between the John Deere Dealer and John Deere Financial. Notice of lease/provider must appear on the quote and customer purchase order.</p> <p>Operating Leases: If the selling dealer is not authorized to sell direct on the John Deere Construction Retail Sales (JDCRS) contract, operating leases are not allowed. If the dealer is trained and authorized to sell direct on the JDCRS contract and the PO is written to the dealer, operating leases are allowed at the discretion of the dealer/financing company.</p> | | | | | | |
| Multiple Unit Discount | <p>Following additional discount applies to: like/self-propelled machines, placed at the same time, and on the same purchase order.</p> <table data-bbox="438 1029 649 1218"> <tr> <td>5-7 Units</td> <td>1%</td> </tr> <tr> <td>8-14 Units</td> <td>2%</td> </tr> <tr> <td>15-30 Units</td> <td>3%</td> </tr> </table> | 5-7 Units | 1% | 8-14 Units | 2% | 15-30 Units | 3% |
| 5-7 Units | 1% | | | | | | |
| 8-14 Units | 2% | | | | | | |
| 15-30 Units | 3% | | | | | | |
| Non-contract (Deere) | <p>Allowed, can only be sold with a contract item.</p> <p>Non-contract items are John Deere manufactured products, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> | | | | | | |
| Rental | Not allowed on this contract. | | | | | | |
| Substitution | Not allowed on this contract. | | | | | | |
| Trade-in | Allowed, trade-in items must be clearly labeled on the quote and customer purchase order as “Trade-in”. Dealer determines the trade-in value for customer consideration. | | | | | | |

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| Demo | Product demonstrations may be arranged through the local dealer, depending on availability of stock machines. |
| Miscellaneous | States with sales and use tax; Alaska, Arizona, Arkansas, California (also has Tire Tax), Hawaii, Minnesota, South Carolina, Washington. Provide exemption certificate, if applicable, for your purchase. |
| Remittance Information | Remit payment as instructed on the invoice. |

Equipment and Discounts

| John Deere Model | Product Descriptions (click model links more info) | Quote Contact | Price Dates |
|--------------------------------|---|-------------------|-------------|
| Articulated Dump Trucks | | | |
| 260E | 260E ADT/ 321 HP / 53,334 lbs. Payload / 19.6 cu yd. Heaped Capacity | John Deere Dealer | 01Mar2022 |
| 310E | 310E ADT / 354 HP / 62,005 lbs. Payload / 22.9 cu yd. Heaped Capacity | John Deere Dealer | 01Mar2022 |
| 410E-II | 410E ADT/ 443 HP / 82,157 lbs. Payload / 29.7 cu yd. Heaped Capacity | John Deere Dealer | 01Mar2022 |
| 460E-II | 460E ADT / 481 HP / 92,195 lbs. Payload / 33.4 cu yd. Heaped Capacity | John Deere Dealer | 01Mar2022 |
| Backhoes | | | |
| 310L EP | 310L EP Backhoe / 71 HP / 15,880 lbs. Weight / 14'0" Dig | John Deere Dealer | 01Mar2022 |
| 310L | 310L Backhoe / 93 HP / 16,119 lbs. Weight / 14'0" Dig | John Deere Dealer | 01Mar2022 |

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| 310SL | 310SL Backhoe / 100 HP / 17,692 lbs. Weight / 14'3" Dig | John Deere Dealer | 01Mar2022 |
| 310SL HL | 310SL HL Backhoe / 110 HP / 18,811 lbs. Weight / 14'10" Dig | John Deere Dealer | 01Mar2022 |
| 315SL | 315SL Backhoe / 99 HP / 17,554 lbs. Weight / 13'8" Dig | John Deere Dealer | 01Mar2022 |
| 410L | 410L Backhoe / 113 HP / 19,463 lbs. Weight / 15'10" Dig | John Deere Dealer | 01Mar2022 |
| 710L | 710L Backhoe / 148 HP / 27,033 lbs. Weight / 17'3" Dig | John Deere Dealer | 01Mar2022 |
| Crawler Dozers | | | |
| 450K | 450K Dozer / 80 HP / 17,510 - 18,752 lbs. Weight / 86" Track on Ground | John Deere Dealer | 01Mar2022 |
| 550K | 550K Dozer / 92 HP / 19,640 - 20,622 lbs. Weight / 92" Track on Ground | John Deere Dealer | 01Mar2022 |
| 650K | 650K Dozer / 104 HP / 19,949 - 20,974 lbs. Weight / 92" Track on Ground | John Deere Dealer | 01Mar2022 |
| 700L | 700L Dozer / 135 HP / 30,900 lbs. Weight / 103" Track on Ground | John Deere Dealer | 01Mar2022 |
| 750L | 750L Dozer / 175 HP / 38,076 lbs. Weight / 122" Track on Ground | John Deere Dealer | 01Mar2022 |
| 850L | 850L Dozer / 225 HP / 47,578 - 51,365 lbs. Weight / 130" Track on Ground | John Deere Dealer | 01Mar2022 |
| 950K | 950K Dozer / 265 HP / 65,300-73,700 lbs. Weight / 126" Track on Ground | John Deere Dealer | 01Mar2022 |

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| 1050K | 1050K Dozer / 350 HP / 94,300 - 95,000 lbs. Weight / 134.6" Track on Ground | John Deere Dealer | 01Mar2022 |
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Crawler Loaders

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| 655K | 655K Crawler / 145 HP / 40,614 lbs. Weight / 2.4 cu yds. Heaped Capacity | John Deere Dealer | 01Mar2022 |
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| 755K | 755K Crawler / 190 HP / 45,178 lbs. Weight / 3.2 cu yds. Heaped Capacity | John Deere Dealer | 01Mar2022 |
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Excavators

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| 75G | 75G Excavator / 56.9 HP / 18,221 lbs. Weight / 13'6" Dig | John Deere Dealer | 01Mar2022 |
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| 85G4 | 85G Excavator / 56.9 HP / 18,821 lbs. Weight / 13'1" Dig | John Deere Dealer | 01Mar2022 |
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| 130G | 130G Excavator / 98 HP / 31,604 lbs. Weight / 19'9" Dig | John Deere Dealer | 01Mar2022 |
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| 135G | 135G Excavator / 101 HP / 31,500 lbs. Weight / 20'0" Dig | John Deere Dealer | 01Mar2022 |
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| 160G LC | 160G LC Excavator / 121 HP / 39,526 lbs. Weight / 21'4" Dig | John Deere Dealer | 01Mar2022 |
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| 190GW | 190GW Excavator / 173 HP / 43,431 lbs. Weight / 19'2" Dig | John Deere Dealer | 01Mar2022 |
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| 200G | 200G FT4 Excavator / 145 HP/45,789 lbs. Weight / 23'2" Dig | John Deere Dealer | 01Mar2022 |
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| 210G LC | 210G LC Excavator / 159 HP / 51,940 lbs. Weight / 21'11" Dig | John Deere Dealer | 01Mar2022 |
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| 245G LC | 245G LC Excavator / 159 HP / 57,800 lbs. Weight / 21'9" Dig | John Deere Dealer | 01Mar2022 |
| 250G LC | 250G LC Excavator / 188 HP / 57,800 lbs. Weight / 25'0" Dig | John Deere Dealer | 01Mar2022 |
| 300G LC | 300G LC Excavator / 223 HP / 68,674 lbs. Weight / 25'10" Dig | John Deere Dealer | 01Mar2022 |
| 345G LC | 345G LC Excavator / 249 HP / 80,788 lbs. Weight / 24'10" Dig | John Deere Dealer | 02Mar2022 |
| 350G LC | 350G LC Excavator / 271 HP / 78,550 lbs. Weight / 26'10" Dig | John Deere Dealer | 02Mar2022 |
| 350 P | 350 P Excavator Base Machine | John Deere Dealer | 01Mar2022 |
| 380G LC | 380G LC Excavator / 271 HP / 83,992 lbs. Weight / 26'10" Dig | John Deere Dealer | 01Mar2022 |
| 380 P | 380 P Excavator Base Machine | John Deere Dealer | 01Mar2022 |
| 470G LC | 470G LC Excavator / 367 HP / 112,916 lbs. Weight / 29'11" Dig | John Deere Dealer | 01Mar2022 |
| 470 P | 470 P Excavator Base Machine | John Deere Dealer | 01Mar2022 |
| 670G LC FT4 | 670G LC Excavator / 463 HP / 154,103 lbs. Weight / 32'11" Dig | John Deere Dealer | 01Mar2022 |
| 670 P | 670 P Excavator Base Machine | John Deere Dealer | 01Mar2022 |
| 870G LC FT4 | 870G LC Excavator / 512 HP / 188,716 lbs. Weight / 39'11" Dig | John Deere Dealer | 01Mar2022 |

870 P

870 P Excavator Base Machine

John Deere
Dealer

01Mar2022

Forestry Machines

[640L II](#)

640L Skidder/ 237 HP/ 36,787 lbs. Weight/Max Grapple Capacity N/A

John Deere
Dealer

01Mar2022

[648L II](#)

648L Skidder/ 237 HP/ 42,159 lbs. Weight/ 17.5 sq. ft Max Grapple Capacity

John Deere
Dealer

01Mar2022

[859M](#)

859M Tracked Feller Buncher/ 300 HP/ 79,510 lbs. Weight/ 27.10 ft. Max Boom Reach

John Deere
Dealer

01Mar2022

[1910G](#)

1910G Forwarder / 268 HP/ 42,990 lbs. Weight / 27.9 ft. Max Reach

John Deere
Dealer

01Mar2022

[2156G](#)

2156G Swing Machine/ 164 HP/ 68,083 lbs. Weight/ 54,857 lbs. Swing Torque

John Deere
Dealer

01Mar2022

[2654G](#)

2654G Swing Machine/ 194 HP/ 73,353 lbs. Weight/ 79,560 lbs. Swing Torque

John Deere
Dealer

01Mar2022

[2656G](#)

2656G Swing Machine/ 194 HP/ 79,200 lbs. Weight/ 79,560 lbs. Swing Torque

John Deere
Dealer

01Mar2022

[437E](#)

437E Knuckleboom Loader/ 173 HP/ 35,073 lbs. Weight/ 25,860 lb. Lift Capacity/ 32 ft Boom Reach

John Deere
Dealer

01Mar2022

Motor Graders

[620G](#)

620G/GP Grader / 215 HP/ 40,350 lbs. Weight / 31,066 lbs. Blade Pull

John Deere
Dealer

01Mar2022

[622G](#)

622G/GP Grader / 225 HP/ 42,060 lbs. Weight / 45,000 lbs. Blade Pull

John Deere
Dealer

01Mar2022

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| 670G | 670G/GP Grader / 235 HP/ 42,340 lbs. Weight / 34,173 lbs. Blade Pull | John Deere Dealer | 01Mar2022 |
| 672G | 672G/GP Grader / 255 HP / 44,040 lbs. Weight / 49,500 lbs. Blade Pull | John Deere Dealer | 01Mar2022 |
| 770G | 770G/GP Grader / 255 HP / 42,760 lbs. Weight / 34,173 lbs. Blade Pull | John Deere Dealer | 01Mar2022 |
| 772G | 772G/GP Grader / 275 HP / 44,570 lbs.- Weight / 49,500 lbs. Blade Pull | John Deere Dealer | 01Mar2022 |
| 870G | 870G/GP Grader / 280 HP / 44,760 lbs. Weight / 34,173 lbs. Blade Pull | John Deere Dealer | 01Mar2022 |
| 872G | 872G/GP Grader / 300 HP / 46,710 lbs. Weight / 49,500 lbs. Blade Pull | John Deere Dealer | 01Mar2022 |
| Wheel Loaders (4WD) | | | |
| 444P | 444 P 4WD Loader / 124 HP / 25,814 lbs. Weight / 2.5-4.5 CY Capacity | John Deere Dealer | 01Mar2022 |
| 524P | 524 P 4WD Loader / 152 HP / 28,931 lbs. Weight / 2.5-4.0 CY Capacity | John Deere Dealer | 01Mar2022 |
| 544P | 624 P 4WD Loader/ 192 HP / 30,520 lbs. Weight / 3.0-5.25 CY Capacity | John Deere Dealer | 01Mar2022 |
| 624P | 624 P 4WD Loader/ 192 HP / 34,715 lbs. Weight / 3.0-5.25 CY Capacity | John Deere Dealer | 01Mar2022 |
| 644P | 644 P 4WD Loader / 249 HP / 41,246 lbs. Weight / 4.0-4.75 CY Capacity | John Deere Dealer | 01Mar2022 |
| 644X | 644 X Hybrid 4WD Loader/ 231 HP/ 41,571 lbs Weight/ 4.0-4.75 CY Capacity | John Deere Dealer | 01Mar2022 |

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| 724P | 724 P 4WD Loader/ 268 HP/ 43,707 lbs. Weight/ 4.0-5.0 CY Capacity | John Deere Dealer | 01Mar2022 |
| 744L | 744L 4WD Loader / 316 HP / 57,086 lbs. Weight / 5.25-5.85 CY Capacity | John Deere Dealer | 01Mar2022 |
| 824L | 824L 4WD Loader / 343 HP / 61,685 lbs. Weight / 6.0-6.75 CY Capacity | John Deere Dealer | 01Mar2022 |
| 844L | 844L 4W Loader / 417 HP / 76,670 lbs. Weight / 6.3-8.0 CY Capacity | John Deere Dealer | 01Mar2022 |
| 844L AH | 844L AH 4WD Loader / 429 HP / 80,052 lbs. / 9.3-9.8 CY Capacity | John Deere Dealer | 01Mar2022 |
| 944K | 944K HYB 4WD Loader / 536 HP / 117,947 lbs. Weight / 8.5-10 CY Capacity | John Deere Dealer | 01Mar2022 |
| Compact Excavators | | | |
| 17G | 17G Excavator / 14.5 HP / 7'2" Dig / 3,790 lbs. Weight | John Deere Dealer | 01Mar2022 |
| 26G | 26G Excavator / 20.0 HP / 8'6" Dig / 6,110 lbs. Weight | John Deere Dealer | 01Mar2022 |
| 30G | 30G Excavator / 23.0 HP / 9'2" Dig / 7,220 lbs. Weight | John Deere Dealer | 01Mar2022 |
| 35G | 35G Excavator / 23.3 HP / 10'0" Dig / 7,760 lbs. Weight | John Deere Dealer | 01Mar2022 |
| 50G | 50G Excavator / 35.9 HP / 11'7" Dig / 10,847 lbs. Weight | John Deere Dealer | 01Mar2022 |
| 60G | 60G Excavator / 53.0 HP / 12'4" Dig / 13,547 lbs. Weight | John Deere Dealer | 01Mar2022 |

Compact Track Loaders

[317G](#) 317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout [John Deere Dealer](#) 01Mar2022

[325G](#) 325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout [John Deere Dealer](#) 01Mar2022

[331G](#) 331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout [John Deere Dealer](#) 01Mar2022

[333G](#) 331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout [John Deere Dealer](#) 01Mar2022

Skid Steer Loaders

[316GR](#) 316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force [John Deere Dealer](#) 01Mar2022

[318G](#) 318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force [John Deere Dealer](#) 01Mar2022

[320G](#) 320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force [John Deere Dealer](#) 01Mar2022

[324G](#) 324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force [John Deere Dealer](#) 01Mar2022

[330G](#) 330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force [John Deere Dealer](#) 01Mar2022

[332G](#) 332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force [John Deere Dealer](#) 01Mar2022

Wheel Loaders (4WD Compact)

[204L](#) 204L / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity [John Deere Dealer](#) 01Mar2022

| 244L | 244L / 71.0 HP / 12,258 lbs. Weight / 1.0 CY Capacity | John Deere Dealer | 01Mar2022 |
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| 304L | 304L / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity | John Deere Dealer | 01Mar2022 |
| 324L | 324L / 74.0 HP / 14,110 lbs. Weight / 1.4 CY Capacity | John Deere Dealer | 01Mar2022 |
| 344L | 344L / 103 HP / 19,553 lbs. Weight / 2 CY Capacity | John Deere Dealer | 01Mar2022 |
| Attachments | | | |
| Worksite Pro Attachments | John Deere Worksite Pro Attachments and Implements are on contract as standalone items | John Deere Dealer | 05Mar2022 |

Contract updates:

15 Dec 2017 - Add new models (190GW, 204L, 304L) and update price pages.

13 Mar 2018 - Add new models (325G, 345G LC FT4, 320G, 324G, 344L), remove old models (323E, 605K, 320E, 324E, 344K) and update price pages.

12 Jun 2018 - NJPA change name to Sourcewell.

17 Aug 2018 – Added new models (244L, 324L, 524L, 544L and 624L). Removed models (320E, 324E, 204K, 304K, 344K and 605K). Price increase (655K, 755K and 2654G) and update price pages.

07 Feb 2019 – Updated price Page dates

16 Apr 2019 – Added state Participating Addendum guidance

12 Jul 2019 – Added new models (850L, 744L, 824L, 844L, 844L AH, 2156G, 2656G, 859M and 648L II and 344L- new base code), removed old models (524K II, 544K II, 624K II and AX230W-5) and update price pages.

05 Sep 2019 – Updated Operating Lease verbiage.

14 Nov 2019 – Added (524K II, 544K II, 624K II). Increased discounts on 850L, 524L, 544L, 624L, 744L, 824L, 844L, 844L AH. Adjusted pricing (317G. 312GR. 314G. 316GR. 319G, 1910G and 2156G) and update price page dates.

15 Jan 2020 – Price Page Date Updates.

28 Feb 2020 – Added 700L, 750L, 444L, 644L, 644L H, 724L.

17 Feb 2021 – Current model economic price adjustment. Added 444P, 524P, 624P, 644P, 664P, 644X, 724P, 200G FT4. Executed final renewal expiration 18May2021.

09 Sep 2021 – Updated models and economic price adjustment. Updated price pages.

21 Dec 2021 – Current model economic price adjustment and model update.

25 March 2022 – Current model economic price adjustment and model update.