

State of Missouri Participating Addendum

(Adoption of Oklahoma/NASPO ValuePoint Contract OK-SW-192)

Contract Number:	CC190249005
Contract Period:	April 11, 2021 – April 10, 2022 April 11, 2022 – April 10, 2023 April 11, 2023 – July 10, 2023 July 11, 2023 – October 9, 2023 October 10, 2023 – January 10, 2024
Eligibility:	State/local agencies, institutions of higher education, political subdivisions and other entities authorized to use statewide contracts in the State of Missouri.

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#).

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details. Dealer then contacts the John Deere Construction Retail Sales Account Manager for a formal contract quote:

Kent Hoffman, Account Manager

HoffmanKentJ@JohnDeere.com

309-765-0282 office

309-230-4650 cell

All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract name and number: State of Missouri, #CC190249005

Contract Details

Quotes	Quotes are valid for 30 days from the creation date, which is found on the upper right-hand corner of the first page for your convenience.
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<p>Allied (non-Deere)</p>	<p>Allowed, allied equipment may only be sold in connection with the sale of a contract item.</p> <p>Allied items are products, implements, attachments, accessories, or parts not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
<p>Credit Cards</p>	<p>Allowed.</p>
<p>Special Delivery Obligations</p>	<p>FOB Destination Prepaid and Added. Factory to dealer freight is quoted as well as local dealer to end user's location.</p>
<p>Fees</p>	<p>Set-up fees for field attachments may be charged. Dealership quotes Pre-Delivery Inspection and local delivery as well as any dealer provided item and install. Dealer provides customer machine familiarity training (walk around) at no charge.</p>
<p>Financing</p>	<p>Only a John Deere <i>Municipal</i> Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term. The muni-lease is arranged and processed through your local John Deere Dealer and John Deere Financial.</p> <p>No operating leases are allowed.</p>
<p>Multiple Unit Discount</p>	<p>The following additional discount applies for a multiple-unit when on the same Purchase Order.</p> <p>5-7 Units 1% 8-14 Units 2% 15-30 Units 3%</p>
<p>Non-contract (Deere)</p>	<p>Allowed, non-contract items may only be sold in connection with the sale of a contract item.</p> <p>Non-contract items are John Deere products, implements, attachments, accessories, or parts that are not currently on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.</p>

Rental	Not allowed on this contract.
Substitution	Not allowed on this contract.
Trade-in	Allowed, trade-in items must be clearly labeled on the quote and purchase order as “Trade-in”. The local dealer determines the trade-in amount.
Demo	Product demonstration units are not required by this contract, however, they may be arranged with local John Deere Dealer when desired and stock is available.
Miscellaneous	Field installed kits (AT, KV...) ordered with a base machine receive 20% off List discount
Payment Remittance Information	Remit to Address: John Deere Construction Retail Sales, a division of John Deere Shared Services LLC P.O. Box 8806 Moline, IL 61266-8806

Equipment on Contract

Product Family	Model	List Price Discount
Compact Track Loaders	317G	Please Contact Your Local John Deere Dealership
Compact Track Loaders	325G	Please Contact Your Local John Deere Dealership
Compact Track Loaders	331G	Please Contact Your Local John Deere Dealership
Compact Track Loaders	333G	Please Contact Your Local John Deere Dealership

Product Family	Model	List Price Discount
Compact Excavators	17G	Please Contact Your Local John Deere Dealership
Compact Excavators	17 P-Tier	Please Contact Your Local John Deere Dealership
Compact Excavators	26G	Please Contact Your Local John Deere Dealership
Compact Excavators	26 P-Tier	Please Contact Your Local John Deere Dealership
Compact Excavators	30G	Please Contact Your Local John Deere Dealership
Compact Excavators	30 P-Tier	Please Contact Your Local John Deere Dealership
Compact Excavators	35G	Please Contact Your Local John Deere Dealership

Compact Excavators	35 P-Tier	Please Contact Your Local John Deere Dealership
Compact Excavators	50G	Please Contact Your Local John Deere Dealership
Compact Excavators	50 P-Tier	Please Contact Your Local John Deere Dealership
Compact Excavators	60G	Please Contact Your Local John Deere Dealership
Compact Excavators	60 P-Tier	Please Contact Your Local John Deere Dealership

Product Family	Model	List Price Discount
Skid Steer Loaders	316GR	Please Contact Your Local John Deere Dealership
Skid Steer Loaders	318G	Please Contact Your Local John Deere Dealership
Skid Steer Loaders	320G	Please Contact Your Local John Deere Dealership
Skid Steer Loaders	324G	Please Contact Your Local John Deere Dealership
Skid Steer Loaders	330G	Please Contact Your Local John Deere Dealership
Skid Steer Loaders	332G	Please Contact Your Local John Deere Dealership

Product Family	Model	List Price Discount
Compact Wheel Loaders	184 G-Tier	Please Contact Your Local John Deere Dealership
Compact Wheel Loaders	204L	Please Contact Your Local John Deere Dealership
Compact Wheel Loaders	204 G-Tier	Please Contact Your Local John Deere Dealership
Compact Wheel Loaders	244L	Please Contact Your Local John Deere Dealership
Compact Wheel Loaders	244 P-Tier	Please Contact Your Local John Deere Dealership
Compact Wheel Loaders	304L	Please Contact Your Local John Deere Dealership
Compact Wheel Loaders	304 G-Tier	Please Contact Your Local John Deere Dealership
Compact Wheel Loaders	324L	Please Contact Your Local John Deere Dealership
Compact Wheel Loaders	324 P-Tier	Please Contact Your Local John Deere Dealership
Compact Wheel Loaders	344L	Please Contact Your Local John Deere Dealership
Compact Wheel Loaders	344 P-Tier	Please Contact Your Local John Deere Dealership

Product Family	Model	List Price Discount
Articulated Dump Trucks	260E	Please Contact Your Local John Deere Dealership
Articulated Dump Trucks	260 P-Tier	Please Contact Your Local John Deere Dealership
Articulated Dump Trucks	310E	Please Contact Your Local John Deere Dealership
Articulated Dump Trucks	310 P-Tier	Please Contact Your Local John Deere Dealership
Articulated Dump Trucks	410E	Please Contact Your Local John Deere Dealership
Articulated Dump Trucks	410 P-Tier	Please Contact Your Local John Deere Dealership
Articulated Dump Trucks	460E	Please Contact Your Local John Deere Dealership
Articulated Dump Trucks	460 P-Tier	Please Contact Your Local John Deere Dealership

Product Family	Model	List Price Discount
Backhoes	310L EP	Please Contact Your Local John Deere Dealership
Backhoes	310L	Please Contact Your Local John Deere Dealership
Backhoes	310 G-Tier	Please Contact Your Local John Deere Dealership

Backhoes	310 P-Tier	Please Contact Your Local John Deere Dealership
Backhoes	310SL	Please Contact Your Local John Deere Dealership
Backhoes	310SL HL	Please Contact Your Local John Deere Dealership
Backhoes	315SL	Please Contact Your Local John Deere Dealership
Backhoes	320 P-Tier	Please Contact Your Local John Deere Dealership
Backhoes	410L	Please Contact Your Local John Deere Dealership
Backhoes	410 P-Tier	Please Contact Your Local John Deere Dealership
Backhoes	710L	Please Contact Your Local John Deere Dealership
Backhoes	710 P-Tier	Please Contact Your Local John Deere Dealership

Product Family	Model	List Price Discount
Crawler Dozers	450K	Please Contact Your Local John Deere Dealership
Crawler Dozers	450 P-Tier	Please Contact Your Local John Deere Dealership
Crawler Dozers	550K	Please Contact Your Local John Deere Dealership
Crawler Dozers	550 P-Tier	Please Contact Your Local John Deere Dealership
Crawler Dozers	650K	Please Contact Your Local John Deere Dealership
Crawler Dozers	650 P-Tier	Please Contact Your Local John Deere Dealership
Crawler Dozers	700L	Please Contact Your Local John Deere Dealership
Crawler Dozers	750L	Please Contact Your Local John Deere Dealership
Crawler Dozers	850L	Please Contact Your Local John Deere Dealership
Crawler Dozers	950K	Please Contact Your Local John Deere Dealership
Crawler Dozers	1050K	Please Contact Your Local John Deere Dealership

Product Family	Model	List Price Discount
Crawler Loaders	655K	Please Contact Your Local John Deere Dealership
Crawler Loaders	755K	Please Contact Your Local John Deere Dealership

Product Family	Model	List Price Discount
Excavators	75G	Please Contact Your Local John Deere Dealership
Excavators	75 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	85G	Please Contact Your Local John Deere Dealership
Excavators	85 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	130 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	135G	Please Contact Your Local John Deere Dealership
Excavators	135 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	160 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	190GW	Please Contact Your Local John Deere Dealership
Excavators	200 G-Tier	Please Contact Your Local John Deere Dealership
Excavators	210 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	245G LC	Please Contact Your Local John Deere Dealership

Excavators	245 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	250 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	300 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	345G LC	Please Contact Your Local John Deere Dealership
Excavators	345 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	350 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	380 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	470 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	670 P-Tier	Please Contact Your Local John Deere Dealership
Excavators	870 P-Tier	Please Contact Your Local John Deere Dealership

Product Family	Model	List Price Discount
Motor Graders	620G	Please Contact Your Local John Deere Dealership
Motor Graders	622G	Please Contact Your Local John Deere Dealership
Motor Graders	670G	Please Contact Your Local John Deere Dealership
Motor Graders	672G	Please Contact Your Local John Deere Dealership
Motor Graders	770G	Please Contact Your Local John Deere Dealership
Motor Graders	772G	Please Contact Your Local John Deere Dealership
Motor Graders	870G	Please Contact Your Local John Deere Dealership
Motor Graders	872G	Please Contact Your Local John Deere Dealership

Product Family	Model	List Price Discount
Tractor Loaders	210 G-Tier	Please Contact Your Local John Deere Dealership
Tractor Loaders	210 P-Tier	Please Contact Your Local John Deere Dealership

Product Family	Model	List Price Discount
Wheel Loaders	444 P-Tier	Please Contact Your Local John Deere Dealership
Wheel Loaders	524 P-Tier	Please Contact Your Local John Deere Dealership
Wheel Loaders	544L	Please Contact Your Local John Deere Dealership
Wheel Loaders	544 G-Tier	Please Contact Your Local John Deere Dealership
Wheel Loaders	544 P-Tier	Please Contact Your Local John Deere Dealership
Wheel Loaders	624L	Please Contact Your Local John Deere Dealership
Wheel Loaders	624 P-Tier	Please Contact Your Local John Deere Dealership
Wheel Loaders	644 G-Tier	Please Contact Your Local John Deere Dealership
Wheel Loaders	644 P-Tier	Please Contact Your Local John Deere Dealership
Wheel Loaders	644 X-Tier	Please Contact Your Local John Deere Dealership
Wheel Loaders	724 P-Tier	Please Contact Your Local John Deere Dealership
Wheel Loaders	744L	Please Contact Your Local John Deere Dealership

Wheel Loaders	744 P-Tier	Please Contact Your Local John Deere Dealership
Wheel Loaders	824L	Please Contact Your Local John Deere Dealership
Wheel Loaders	824 P-Tier	Please Contact Your Local John Deere Dealership
Wheel Loaders	844L	Please Contact Your Local John Deere Dealership
Wheel Loaders	844 P-Tier	Please Contact Your Local John Deere Dealership
Wheel Loaders	844L AH	Please Contact Your Local John Deere Dealership
Wheel Loaders	904 P-Tier	Please Contact Your Local John Deere Dealership
Wheel Loaders	944 X-Tier	Please Contact Your Local John Deere Dealership